

WB



It will allow our probate team to work more closely with our sister firm jBwills Ltd and make meetings more convenient for clients

£1.1m

The cost of Cockwells' new HQ at the firm's Mylor Creek Boatyard

CornwallLive.com

BUSINESS & FINANCE



» The sleek design of the Titian Tender was there for all to see at its official launch. Below, Dave Cockwell steps aboard.

## Boat-builders unveils luxury Titian Tender

BY SCOTT HARRISON

A Cornish-built boat is turning heads for all the right reasons.

Cockwells Modern and Classic Boatbuilding unveiled its new Titian Tender at Port Pendennis Marina in Falmouth before a gathering of invited guests, including the staff who created the vessel and other marine industry specialists.

The Titian Tender, based on a design concept by Redman Whitely Dixon, combines durable composites with yellow cedar and teak, and comfortably provides room for up to six people.

The company also used the boat launch as an opportunity to launch new client services and after-care packages from a newly-branded Lock House within the Port Pendennis Marina complex.

Cockwells' development of new products and services was made possible as a result of an investment of more than £1.1 million in the purpose-built,

low-environmental-impact HQ that is currently under construction at the company's Mylor Creek Boatyard.

The investment included £491,825 from the European Regional Development Fund.

"Cockwells has yet again proven its artisan craftsmanship and technical ingenuity with the launch of the Titian Tender," said managing director Dave Cockwell.

"From the stainless steel fittings that have been specifically cast, the virtual anchor and the hugely manoeuvrable twin-jet drive to the dynamic positioning and touchscreen EmpirBus control systems, the contemporary chic of the Corian and copper galley and the automated bimini cover, the Titian Tender makes a statement.

"This stunning vessel comes complete with copper-infused caulking, silk panels imbued with original fine art for the interior and the absolute artistry of bespoke carpentry which is



the exquisite synthesis of speed and style.

"We pride ourselves on resolving complex design challenges and incorporating innovations that meet the client's precise requirements.

"It's been a privilege to breathe life into this design. We can only hope that it will bring as much pleasure to the owner as it has to the Cockwells team in realising their vision."

The Titian Tender incorporated innovation at every turn

and was finished to superyacht industry standards in every aspect, Mr Cockwell said.

Cockwells' aftersales manager Tristan Rowe said: "By establishing a base in the Lock House, we can provide an increasing number of high-quality services to our growing fleet of local yachts.

"Other yacht owners can also benefit from the same high standards of service through the concierge packages that we take a pride in delivering."

## Brexit talk on agenda for roadshow

» Advice service Export For Growth will be running a free Trade Horizons roadshow in St Austell next month.

It aims to help businesses prepare for the challenges and opportunities that Brexit will bring by taking full advantage of potential international sales opportunities, and to prepare for any risks associated with Brexit through free expert advice.

The event on July 21 will feature keynote speakers and other Brexit experts.

Following a morning session, visitors will be able to explore the Export Advice Zones where they can get access to a wide range of free support tailored to the needs of their business, including a free Brexit Health Check and advice on how to pitch their product in China.

The roadshow will take place at the St Austell Conference Centre in Treverbyn Road, PL25 4EJ.

Export For Growth is funded by the European Regional Development Fund.

## Accountants expand with new office

» Chartered accountant and tax adviser RRL has opened a new office in Penzance.

Located on Wharf Road, the office will be the permanent location of RRL's probate team, and will also house the business's specialist accounts and tax services.

RRL says this latest expansion will enable it to continue to grow in west Cornwall and broaden its offering in probate and estate administration.

Partner Nick Skerratt said: "[Partner] Mark Williams and myself are both from the Penzance area, so it's always been an ambition of ours to have a permanent home for RRL in this part of Cornwall. It will allow our probate team to work more closely with our sister firm jBwills Ltd and make meetings more convenient for clients based in the area. Everyone in the firm is very excited about the opportunities."