



## Sales Executive / Client Consultant – Luxury Motor Boats

Do you have a passion for boats and a flair for building great relationships?  
Are you excited by the idea of representing world-class luxury motor boat brands?

At Cockwells Modern & Classic Boatbuilding, we design and craft some of the most admired motor launches and superyacht tenders in the world. From our waterside offices near Falmouth, Cornwall – a haven for sailors, surfers and sea lovers – we are looking for a **Sales Executive / Client Consultant** to join our award-winning team.

This is a rare chance to work at the very heart of the luxury marine industry, alongside our Sales Director, supporting the sales process, managing client relationships, and helping bring exciting projects to life.

### What you'll be doing

- Assist the Sales Director with sales and business development
- Respond to enquiries and guide clients through the sales process
- Manage projects from initial contact to delivery
- Use CRM systems to track opportunities and maintain client updates
- Collaborate with production and marketing teams for smooth project delivery
- Represent Cockwells at boat shows and company events in the UK and abroad

### What we're looking for

- Proven sales experience managing opportunities from enquiry to completion
- Proactive, organised, and attentive to detail
- Strong communication skills, both written and verbal
- Confident with Microsoft Office and CRM systems
- Willingness to travel in the UK and overseas; full driving licence required
- Above all, a **genuine passion for boats and the marine world** – previous sales within the industry is a bonus, but not essential

### Why join us?

Whether you're an experienced sales professional looking for your next challenge, or someone with solid sales experience who wants to step into the luxury marine world, this role offers:

- The chance to represent prestigious brands in a truly exciting industry
- An inspiring location by the water in Cornwall
- Opportunities to travel, network and grow within a respected global company
- A salary and package tailored to your experience.

COCKWELLS MODERN & CLASSIC BOATBUILDING LTD

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VAT NUMBER: 791 0536 28 COMPANY REGISTERED IN ENGLAND AND WALES NUMBER: 5674848



If you love boats, thrive in a dynamic environment, and want to be part of a company that sets the standard in modern boatbuilding, we'd love to hear from you.

**Location**

Predominantly based at our Falmouth and Mylor offices, with occasional travel in the UK and overseas.

**Salary and package**

We are looking for the right person with the right attitude above all else. The role – and the package – can be adapted to suit your experience:

- If you are earlier in your career, we will provide training and structured development to help you succeed.
- If you are highly experienced, we are ready to recognise and reward your expertise with a competitive package

**Interviews**

Interviews will take place as and when suitable applications are received.

**How to apply**

Please sub current notice period and location to [recruitment@cockwells.co.uk](mailto:recruitment@cockwells.co.uk) with a covering letter along with your CV clearly stating your suitability for the role, salary expectations,

**Please note you must have the right to work in the UK to apply for this position, as we do not offer visa sponsorship.**

We look forward to hearing from you.

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